

Please check the regulation and taxation of importing a vehicle to your country before proceeding your purchase. It is recommended that you contact the local customs by yourself, or your local clearing agent (customs clearance agent or freight forwarder), or any professionals who know all the requirements and make all the necessities for your personal import.

Importing duty, customs clearing fee, local transportation and registration fee, and other tax or charges at your port must be paid on your side (by the importer). Please contact your local clearing agent to make sure any other costs.

Anyway, you do not have to worry about your directly importing from Japan even if the first time. It is not so difficult as you may think because not only your local clearing agent will clear the customs and arrange the local transportation as your request, but also our professional sales staff is always with you to support from your purchase to import.

Deposit & ID Password

Send a refundable deposit to our bank account below which we accept only T/T remittance (telegraphic transfer) or credit card through PayPal account with JPY (Japanese Yen) or US\$. We will issue the invoice for this upon your request.

The deposit will be deducted from the final price including all the costs and our commission. The deposit is fully refundable before the bidding starts or the bidding is not successful, but if it is successful the deposit is not refundable and no cancellation is acceptable.

As soon as your deposit is confirmed we will give you Member's ID & Password to access I-AUC and CIS (USS) auction at **Free of charge**.

Meanwhile, please register your contact information to create free member's account on our website so that you can understand our terms & conditions as well as check your account balance in "My Account" page.

The deposit you are required is followings.

| Your Bidding Budget (JPY) | Your Deposit (JPY) | Unit Limit |
|------------------------------|-----------------------|------------|
| 1,000,000 | 100,000 | 1 |
| 2,000,000 | 200,000 | 3 |
| 3,000,000 | 300,000 | 5 |
| 5,000,000 | 500,000 | 10 |
| 10,000,000 | 1,000,000 | 15 |
| 15,000,000 | 1,500,000 | 20 |
| 20,000,000 | 2,000,000 | No Limit |



JPY Account

| | |
|----------------------------|---|
| Bank Name | SUMITOMO MITSUI BANKING CORPORATION |
| Branch | NAGOYA |
| Branch Code | 481 |
| Swift Code (Bank Code) | SMBCJPJT |
| Bank Address | 2-18-24, NISHIKI NAKA-KU, NAGOYA, JAPAN |
| Zip | 460-0003 |
| Account Name (Beneficiary) | MANGO JAPAN LTD. |
| Account Type | ORDINARY (NORMAL) |
| Account Number | 7762190 |
| Bank Charge | SENDER'S ACCOUNT |
| Reason for Remittance | PAYMENT FOR MOTOR VEHICLE |

US\$ Account *AU\$, NZ\$ is also same account.

| | |
|----------------------------|---|
| Bank Name | SUMITOMO MITSUI BANKING CORPORATION |
| Branch | NAGOYA |
| Branch Code | 481 |
| Swift Code (Bank Code) | SMBCJPJT |
| Bank Address | 2-18-24, NISHIKI NAKA-KU, NAGOYA, JAPAN |
| Zip | 460-0003 |
| Account Name (Beneficiary) | MANGO JAPAN LTD. |
| Account Type | ORDINARY (NORMAL) |
| Account Number | 2023728 |
| Bank Charge | SENDER'S ACCOUNT |
| Reason for Remittance | PAYMENT FOR MOTOR VEHICLE |

NOTE:

*When you send the deposit to us, all bank charges including transfer and handling fee must be paid on your side (by the sender).

*If you pay by PayPal account there will be 4% handling fee by PayPal, which means additional 4% of the deposit will be charged on you (the sender). So, when you enter the price into the amount textbox, you have to add 4% of the deposit.

Our PayPal e-mail address as consignee (receiver); paypal@mango-auto.jp

eg.

| | | | |
|------------------------------------|---|------------|----------------|
| Your Deposit | : | JPY | 200,000.- |
| <u>PayPal handling charge (4%)</u> | : | <u>JPY</u> | <u>8,000.-</u> |
| Total amount | : | JPY | 208,000.- |

Bidding Order

Access to I-AUC or CIS (USS) auction where you can review many thousands of used cars every day, a variety of maker such as Toyota, Honda, Nissan, Mitsubishi, Subaru, Suzuki, Mazda, Isuzu, Daihatsu, Mercedes, BMW, etc, including truck, bus, heavy machinery, and accident (crashed) cars. Tell us your bidding order by e-mail or fax by the day before the open day of auctions. The contents of your bidding order must be the followings.

- 1. Car Name**
- 2. Auction Name (Auction Number)**
- 3. Opening Date**
- 4. Lot Number**
- 5. Your Bidding Price**

*Your bidding price is the car price itself, not including any costs, charges, and our commission.

*Try to bid as higher as possible to win. If the successful price is less than your bidding price, we will charge you only the actual (real) price. The saving will be on you, so do not worry.

*For example, in case your unit limit is 3 units and you bid on 10 units on the day, after any 3 units are succeeded the others will be cancelled.

*If you have no idea about the bidding price we will advise you of some recommended price from our marketing data.

*We have the right to refuse to proceed with your bidding order if your bidding price is too low for its marketing average price or non-serious.

*If you care about any rust on car body or chassis, you had better not purchase from the auction houses in Hokkaido area like USS Sapporo, TAA Hokkaido, Honda Hokkaido, JU Sapporo, because Hokkaido area is the most northern place in Japan and very cold with lots of snow between November and May.

When we receive your bidding order, our licensed technical inspectors make an exclusive assessment of the auction inspection sheet of the car you bid carefully and precisely. If any problems are not found we will proceed your bidding order.

If any serious problems or cautions like engine noise, transmission problem, broken glass, huge dent or rust, repaired, etc, mentioned on the auction sheet of the car, our professional inspector or will physically inspect the actual car at the auction houses.

Then, we will tell you the actual condition of the car and ask you whether you accept such the car. After your acceptance we will proceed your bidding order because we never bid for the car in poor condition for our precious customers.

Our professional inspector will help you to find the right one for meeting all your expectations at the best price. Our pre-inspection points on the auction sheet are followings.



Engine noise, Oil leak, Transmission problems, Engine check lamps on, Electrical problems, Corrosion, Re-painted, Broken or crack glasses, Rust on/under the body, Large dents or scratch on the body, Tire wear, Interior large dirt or stain, Other repairable problems, etc.

NOTE:

*Although the auction inspection sheet is very accurate and reliable by qualified inspectors from each auction house, we are not liable for any mistakes or human error in the auction sheet because the auction sheet must be carried out by each auction house (third parties).

*There is no warranty should there be any faults or defects with the car that were not described on the auction sheet by auction houses' inspector.

*You may want to cancel your bidding order during the auction day. If you inform us such the cancellation before 9:00 AM in Japan time by written form of e-mail or fax your bidding order will be cancelled, however, after 9:00 AM in Japan time we will not be able to cancel it due to a time limit of the auctions. In this case we are not liable even if the bidding order is successful though, we try our best to cancel it somehow.

*In case you never bid or try to bid for 3-months after becoming our members or 6-months after succeeding your bid, we will ask you whether you want to continue bidding on the auctions. By the reason, we may temporarily terminate your member's ID & password to access I-AUC and CIS (USS) auction.

Bidding Result

If your bidding is successful we will send you the proforma invoice by e-mail or fax as a final price including all the necessary costs and our commission, according to shipping terms (FOB, C&F, or CIF).

If your bidding is not successful we will inform you of the price the car was sold, and ask you if you bid for another car or keep your deposit into the account.

NOTE:

*Any bank charges for processing of the refund will be deducted from your original deposit, and refunding to the same account where your original deposit was sent to us.

*In some case, even if your bidding is successful the seller does not agree to sell the car because the successful price is lower than his expectation.

Payment (if successful)

Go to your bank with the proforma invoice, and the remaining balance must be sent to our account within 5 business days, or the full amount to keep your original deposit. We accept only T/T



remittance with JPY (Japanese Yen) or US\$.

Send us a scanned copy of T/T or bank receipt together with proforma invoice number, and you will get a confirmation of the payment by e-mail from us.

If not confirm the full payment within 15 business days, 20% of the final price will be deducted from your deposit as cancellation fee.

NOTE:

*Banking hours in Japan is from 9:00 to 15:00 except Saturday, Sunday, and public holidays.

*When you send the payment to us, all bank charges including transfer and handling fee must be paid on your side (by the sender).

*When you send the payment, please include the proforma invoice number in description or remarks field so that we could recognize whose payment it is.

*Please make sure to send the payment to our account, we will not be responsible for any payment made other than the given account.

*We only accept the L/C payment if the amount is more than JPY 1,000,000. Also, you have to bear JPY 30,000 as L/C charge and 4% interest p/a occurred in Japan.

Shipment & Documents

As soon as the full payment is confirmed we will arrange the earliest shipment of your purchased car, according to shipping terms (FOB, C&F, or CIF) by car carrier (ro-ro) ship or by container ship, and send you the booking notice or shipping advice once the tentative departure date is confirmed. The copy of the shipping documents including B/L (Bill of Lading), commercial (customs) Invoice, export certificate, inspection certificate, and others, will be sent by e-mail or fax first, and the original ones will be dispatched by courier with tracking number before the arrival of the vessel.

If FOB terms, please inform us about your shipping company.

NOTE:

*We are directly dealing with shipping companies to make it more convenient to book at our negotiation price both by car carrier (ro-ro) ship or by container ship to any countries over the world.

*Before booking the shipment we will confirm you consignee, notify party, and courier address by e-mail which will be on the B/L. It is recommended to consult your local clearing agent (freight forwarder) to clear the customs and be used as consignee on the shipping documents.

*Please inform us immediately if any corrections needed on the copy of B/L or invoice, after your confirmation we will dispatch the original B/L by EMS/DHL/FedEx. And, may not be amended after the issued date of the B/L or JPY 15,000- as per will be charged for any amendments.

*We are not responsible if the consignee (owner) of the car appears on the B/L is wrong or changed to another after the B/L issued, so please take a note seriously because the wrong information on



the B/L results in inability to clear the car through customs.

*JPY 500- per day as a storage fee must be paid on your side if your car staying more than 30 days at Japanese port as your request.

Clearance & Receive

Make sure to bring all original shipping documents and contact your local clearing agent (freight forwarder) to receive your car at your port or pick it up by yourself. Register your car according to your country's regulation, enjoy driving!

NOTE:

*Importing duty, customs clearing fee, local transportation and registration fee, and other tax or charges at your port must be paid on your side (by the importer). Please contact your local clearing agent to make sure any other costs.

*The arrival date is always tentative, so please contact your local clearing agent to confirm the actual date of arrival.

*Regarding the condition of the car you need to understand that we are dealing with second hand car that will normally require some works. Second hand car is not in new condition, therefore, some scratch or dent are to be expected on most of the cars. Depending on auction grade, minor repair or replacement may be needed to bring the car up to showroom condition.

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About One Price

"One price cars" are also purchased from the used car auction houses in Japan, but there is some difference between one price and bidding. One price cars are offered at fixed price before they are auctioned.

So, if you accept the offered (fixed) price before the auction starts you can purchase it quickly without bidding. The auction sheet with grading of one price cars is same as that of bidding cars, and purchase procedure is also same.

The number of one price cars is more than 15,000 units available and updated every day. You can choose both one price and bidding at the wholesale price on all the auction houses.

